Enhancing Vehicles Energy Efficiency in Saudi Arabia

G20 Transport Task Group workshop Buenos Aires, Argentina / September, 2018

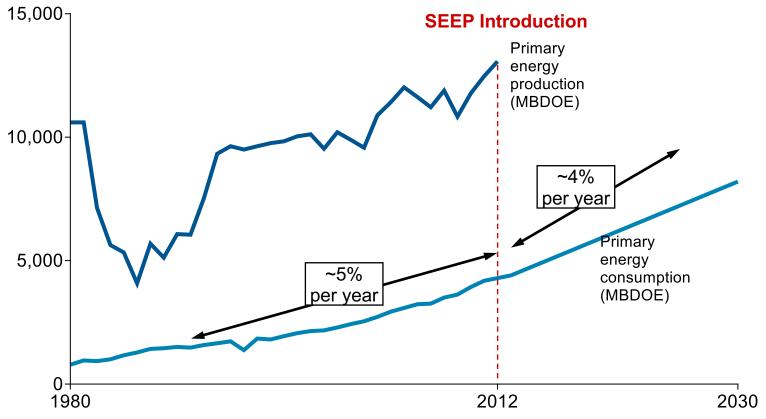




SEEP got introduced in 2012 to help lower the growth of primary energy consumption in Saudi Arabia from 5% to 4%

Saudi Arabia's Energy Consumption and Production

Kingdom's primary energy consumption and production (Thousand Barrel of Oil Equivalent per day)



Explanation

- The Kingdom has experienced an unprecedented energy consumption growth due to:
 - Economic development
 - Population growth
 - Industrialization
- At current pace / business-as-usual, the energy consumption could reach up to 8 MMBDoE¹ in 2030
- Active demand-side management is key for the Kingdom's sustainable future

Note: (1) million barrel of oil equivalent Source: SEEP, Team Analysis

The Saudi Energy Efficiency Program has been on a journey since 2012

2010

2012

2013 - 2018

Now

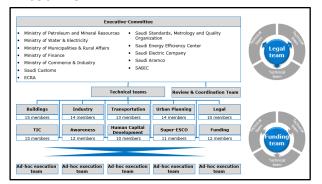


Established through Council of Ministers

SEEP

Inter-agency effort to launch the Saudi Energy Efficiency Program (SEEP), with guiding principles, a clear strategy and strong governance

Full-fledged program with 12 teams

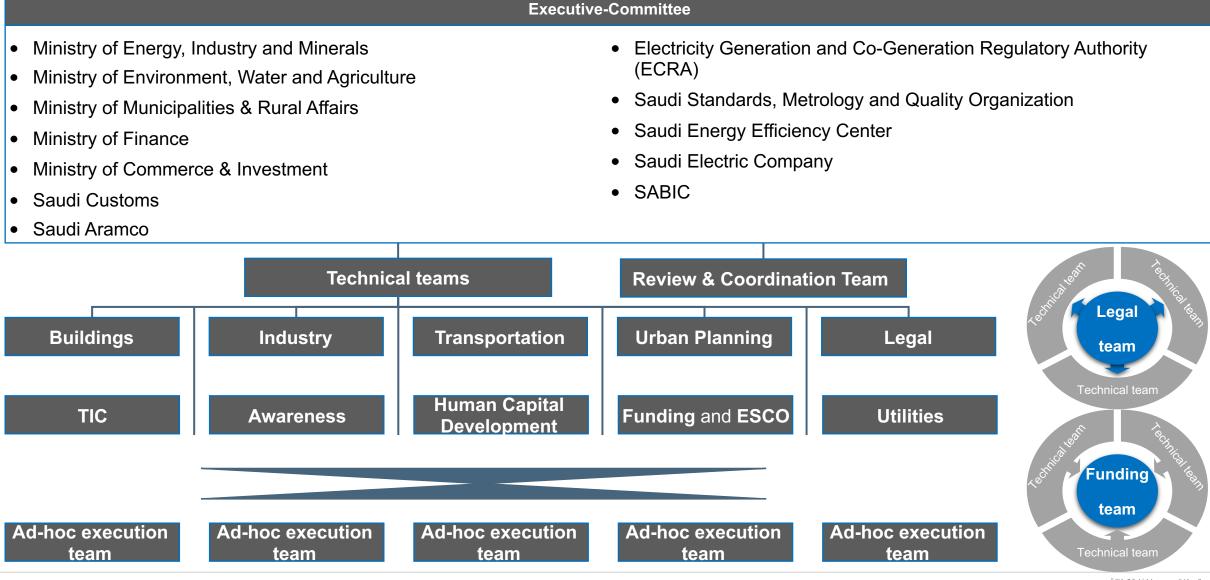


 ~80 initiatives at different stages (feasibility, design, execution)



- New mandate for SEEP has been approved in 2018
- Scope of work expands to cover:
 - Power generation including T&D
 - Water desalination
 - Feedstock in industry

SEEP mobilized 150+ professionals from 30+ governmental entities and state owned enterprises



SEEP has so far focused on three sectors, representing 90+% of the energy consumption in the Kingdom

INDUSTRY

- ~44% of total energy consumed in KSA
- ~2.1 million barrels of oil equivalent per day



BUILDINGS

- ~29% of total energy consumed in KSA
- ~1.4 million barrels of oil equivalent per day



TRANSPORTATION

- ~21% of total energy consumed in KSA
- ~1 million barrels of oil equivalent per day

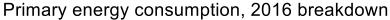


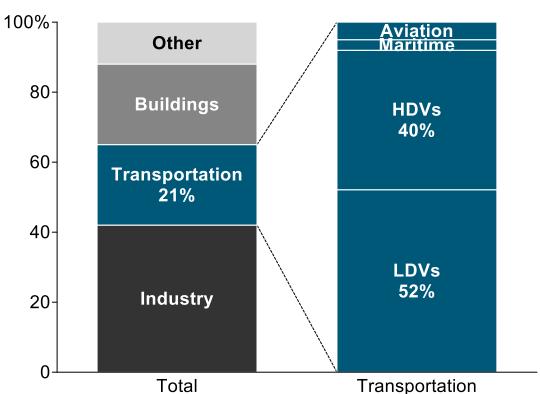


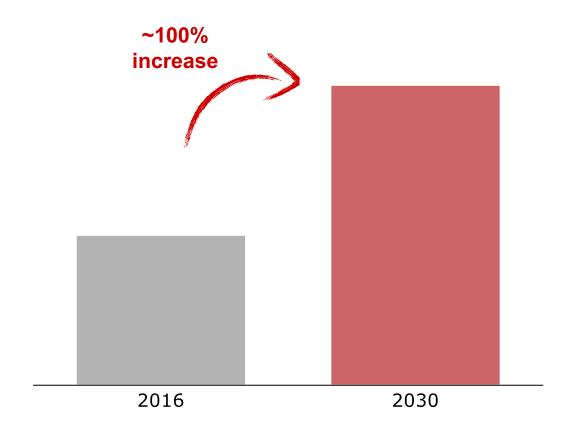
Transportation represents ~21% of energy consumed and the demand is expected to keep increasing in the future

Transportation accounts for almost a quarter of KSA energy consumption

Transportation energy consumption is expected to increase by ~100% until 2030







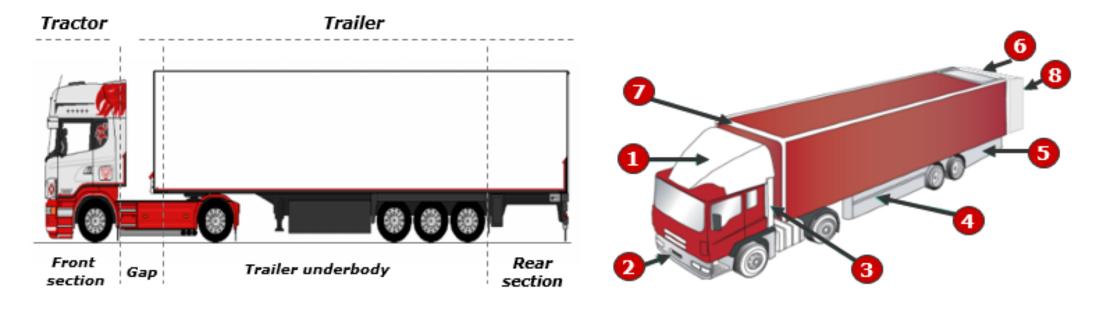
Note: LDV = Light-Duty Vehicles and include sedan cars, SUV, mini-vans, and any other road vehicles that weigh less than 3,500 KGS. HDV = Heavy-Duty Vehicles and are also called commercial vehicles i.e. trucks, buses, and other road vehicles that weigh more than 3,500 KGS. Source: Team Analysis

Multiple initiatives were developed to improve the energy efficiency of LDVs and HDVs in the Kingdom

Initiative		Objective	Progress
HDVs FE improvements		 Improving fuel economy of all HDVs through enforcing anti-idling and aerodynamics regulations 	Under assessment
Tires Rolling Resistance & HDVs Wet Grip	Ading desire	• Improving Energy Efficiency of LDVs and	Issued in April 2014
	110 43	 Enforced as of Nov 2015 	
FE Label	The second of th	Raising consumer awareness about fuel economy	Issued in Dec 2013
			 Enforced as of Aug 2014
LDVs FE Standard	for screen (seriou) 2 3 10 10 10 10 10 10 10 10 10	 Improving fuel economy of all incoming LDVs 	Issued in Nov 2014
			 Enforced as of Jan 2016
	Saleck Support Epipara Index)	Focus of next slides	
Accelerated Retirement of vehicles		Removing inefficient LDVs/HDVs	Under assessment

Aerodynamic devices initiative for heavy duty vehicles

HDVS



- There are 4 main aerodynamic drag areas that cause the most air resistance around the vehicle.
- The aerodynamic drag is split almost equally (25% tractor side and 75% trailer side) between these four regions.
- Saudi Arabia can achieve **5-9%** in fuel savings through aerodynamic improvements
- The aerodynamic regulation expected to be issued in 2019 and implemented in 2021

Tire rolling resistance is an important contributor to energy consumption in vehicles

TRR & WG

Requirements of Rolling Resistance and Wet Grip

- Saudi Arabia has issued targets that conform with international benchmarks
- The Tire Rolling Resistance standard is expected to reduce fuel consumption by 2-4% for LDVs and 6-8% for HDVs



Maximum Rolling Resistance (N/Kn)

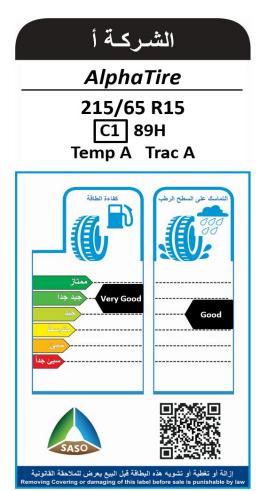
Implement ation date	Phase I (2014-2018)	Phase II (2018-2022)
C1	12.0	10.5
C2	10.5	9.0
C3	8.0	6.5



Minimum Wet Grip (G Value)

Implementation date	(2014-2022)
C1	1.10
C2	0.95
C3	0.8

Example of TRR and WG label



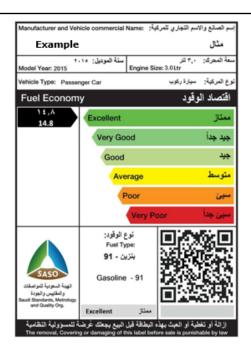
Note:

Source: SASO 2857

The Fuel Economy label is frequently updated to reflect growing market needs

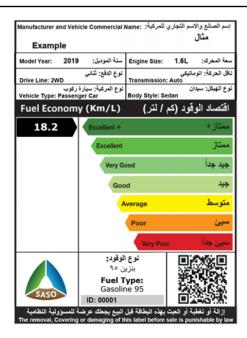
FE LABEL

2014



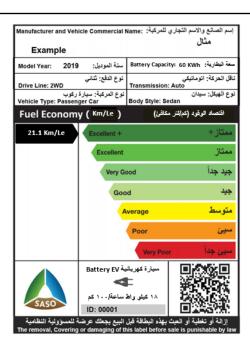
 The first Fuel Economy label was introduced in 2014 and has helped consumers to visually identify the efficiency of their vehicles relative to peers.

Note: Source: SASO 2487 2017



- The fuel Economy label was updated to include an "Excellent +" category of vehicles
- This came as a result of a dramatic increase in models registered under the "Excellent" bracket over time

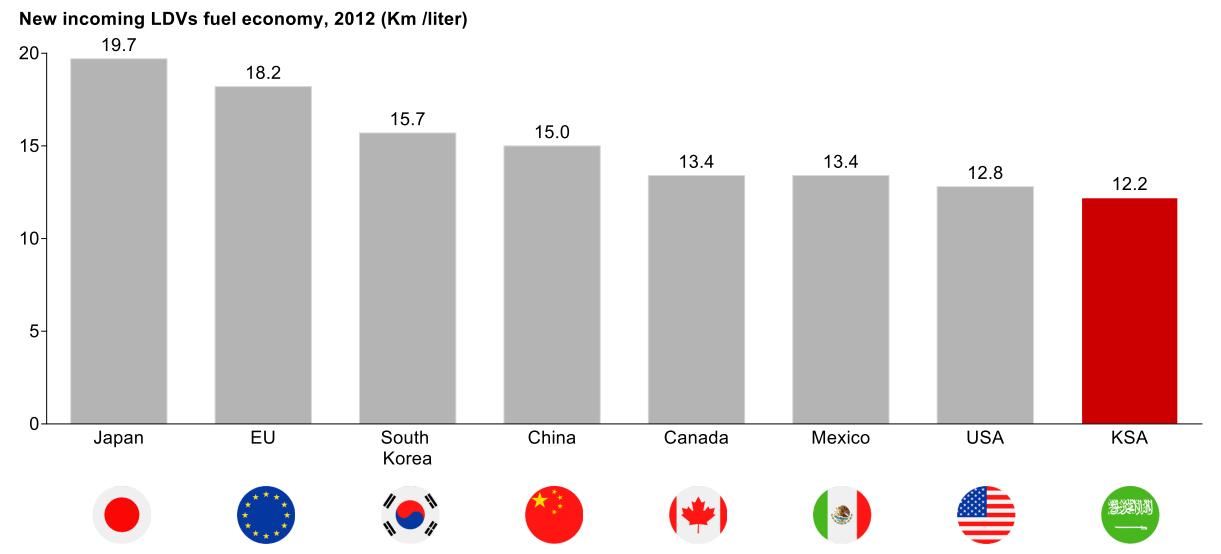
2018



- The fuel Economy is updated to include Battery Electric Vehicles and Plug-in Hybrid Electric Vehicles
- This will help the introduction of Evs in the country

Average fuel economy of incoming LDVs fleet registered in the Kingdom in **2012** was ~**12.2** km/liter, significantly lower than international benchmarks

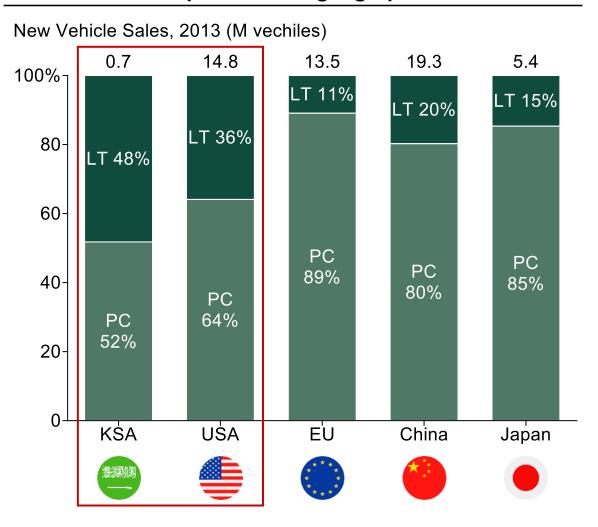
FE STANDARD



80+ global manufacturers have signed the agreement for this standard and are committed to starting the implementation in January 2016

FE STANDARD

LDVs new sales split in select geographies



CAFÉ adoption

- After a series of market comparisons around the world,
 USA's CAFE was the most suitable for KSA's needs
- In August 2012, SEEP started to develop fuel economy standard
- Agreements were signed on November 2014 between the KSA and 80+ global automotive manufacturers, representing more than 99% of the KSA market
- Fuel economy performance requirements were set for all incoming LDVs starting January 2016
- Fuel economy standard was updated on July 2018 to include electrical vehicle calculation



The fuel economy standard for incoming LDVs covers both new vehicles and used imports

FE STANDARD **Incoming light-duty vehicles Timeline Phase I:** Jan 1st 2016 - Dec 31st 2020 LDVs involved **Used imports New imports** Minimum Energy **Fuel Efficiency Standard** Performance Standards Corporate Average Fuel Economy (CAFE) (MEPS) **Independent** of any **Attribute** attribute (separately for PC Based on **footprint** (separately for PC and LT) and LT) **Fuel Efficiency Standard Automotive Manufacturer Enforcement Importer Importing Channels** Dealers/ **Professional** Individual Concerned Individual imports **Traders** traders imports **Distributors**

Similarly, the standard will also be applied on used imports where other fuel economy targets have to be met

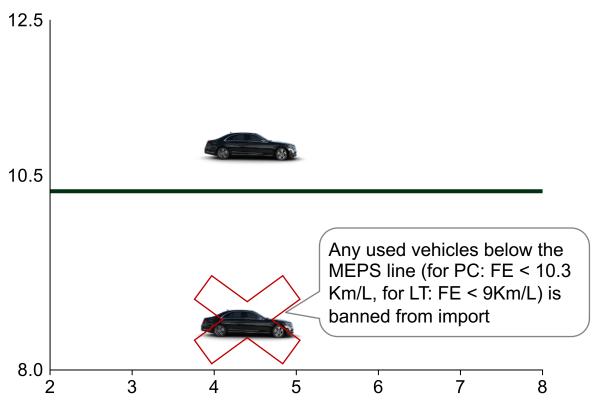
FE STANDARD

USED IMPORTS

/ ILLUSTRATIVE

MEPS¹ illustration

Passenger Car Fuel Economy (Km/L)



Explanation

- The fuel economy standard for incoming used import is based on the minimum energy performance concept
 - A minimum allowed fuel economy is defined in advance
 - If the actual fuel economy of the vehicle is strictly less than the minimum allowed fuel economy, the vehicle will be banned from entering the Kingdom of Saudi Arabia

Model		Footprin t (sqm)	Actual FE (km/liter)	•	Decisio n
Sedan A	4.0	4.3	8.5	10.3	Ban
Sedan B	1.8	4.3	11.0	10.3	Allow

Note: MEPS: Source:

Each manufacturer will have to achieve a target corporate average for its incoming new vehicles based on its fleet footprint

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NEW IMPORTS

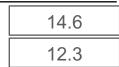
/ ILLUSTRATIVE

CAFÉ example

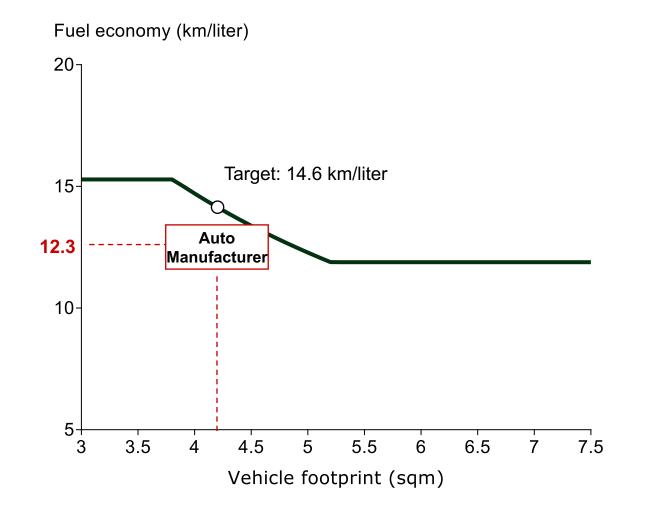
Model	E. size (liter)	Footprin t (sqm)	Actual FE (km/liter)	Target FE (km/liter)	Sales
Sedan A	1.8	3.2	12	15.3	20,000
Sedan B	1.6	3.2	15	15.3	10,000
Sedan C	2.7	4.2	11	14	20,000
Sedan D	2.0	4.2	14	14	10,000

SALES weighted Metrics

Sales-weighted target FE (km/liter)
Sales-weighted actual FE (km/liter)



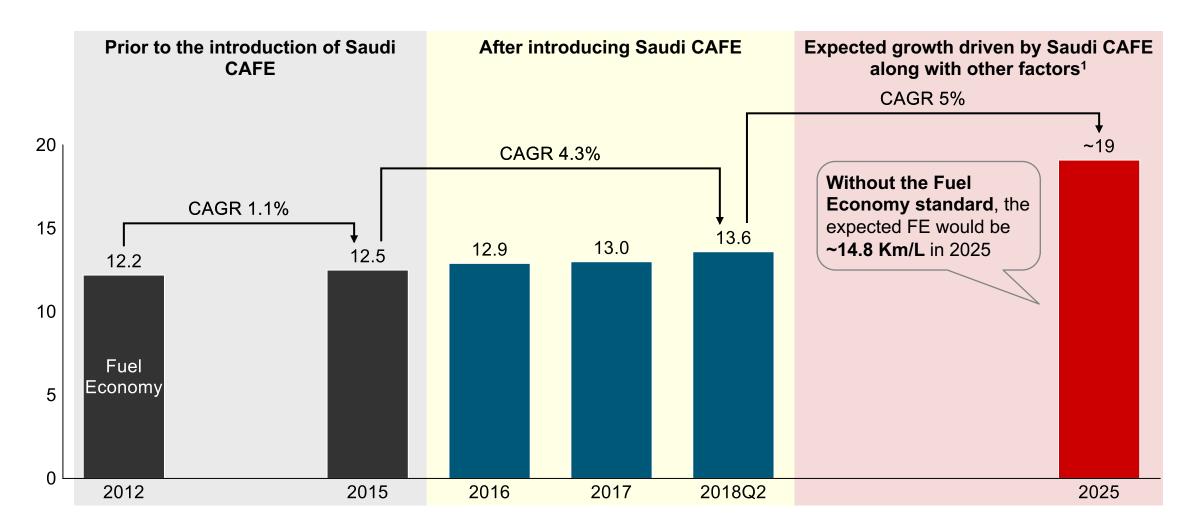
Visualization



The standard is expected to yield significant improvements in terms of fuel economy

FE STANDARD

NEW IMPORTS



Note: (1) Other factors include the expected introduction of dieselization in 2021, the introduction of women driving in 2018, fuel price reform until 2021 Source: SEEP internal data

Summary



- Saudi Arabia's energy consumption was growing at a high rate ~5% a year
- SEEP aims to lower the growth rate to ~4% a year
- Saudi Arabia can achieve 5-9% in fuel savings through aerodynamic improvements
- The Tire Rolling Resistance standard is expected to reduce fuel consumption by 2-4% for LDVs and 6-8% for HDVs
- Actual fuel economy of new Light Duty Vehicle imports has improved by
 4.3% until 2018Q2
- The standard is expected to yield significant improvements in fuel economy
 5% by 2025
- Without the Fuel Economy standard, the expected FE would be ~14.8 Km/L in 2025

