

## COST-EFFECTIVENESS OF FUEL-EFFICIENCY TECHNOLOGIES FOR LONG-HAUL TRACTOR-TRAILERS IN THE 2025-2030 TIMEFRAME

### BACKGROUND

In the European Union between 1990 and 2014, CO<sub>2</sub> emissions from commercial vehicles increased by 25%, while passenger car emissions rose only 12%. Trucks and buses now produce about one-quarter of all CO<sub>2</sub> emissions from road transport in the EU, and that share is growing as cars and vans rapidly become more fuel-efficient to meet increasingly tight CO<sub>2</sub> standards.

The United States, Canada, China, Japan, and most recently India have all adopted heavy-duty vehicle CO<sub>2</sub> standards, a significant step toward improving efficiency. The EU is contemplating similar action. This study evaluates the cost-effectiveness of efficiency technology packages for long-haul tractor-trailers that could be deployed by 2020-2030, as a contribution to the EU policy dialogue on heavy-duty vehicle efficiency standards.

### METHODOLOGY

The study estimated costs in 2025 and 2030 of the heavy-duty vehicle and engine technologies in the technology packages evaluated by a 2017 companion study, *Fuel Efficiency Technology in European Heavy-Duty Vehicles: Baseline and Potential for the 2020-2030 Time Frame*. Economic impact metrics include investment payback period, first-owner and full lifetime fuel savings, and marginal costs under a range of economic assumptions, including different technology cost estimates, discount rates (4%, 7%, and 10%) and diesel fuel prices (€0.70, €1.10, and €1.40 per litre).

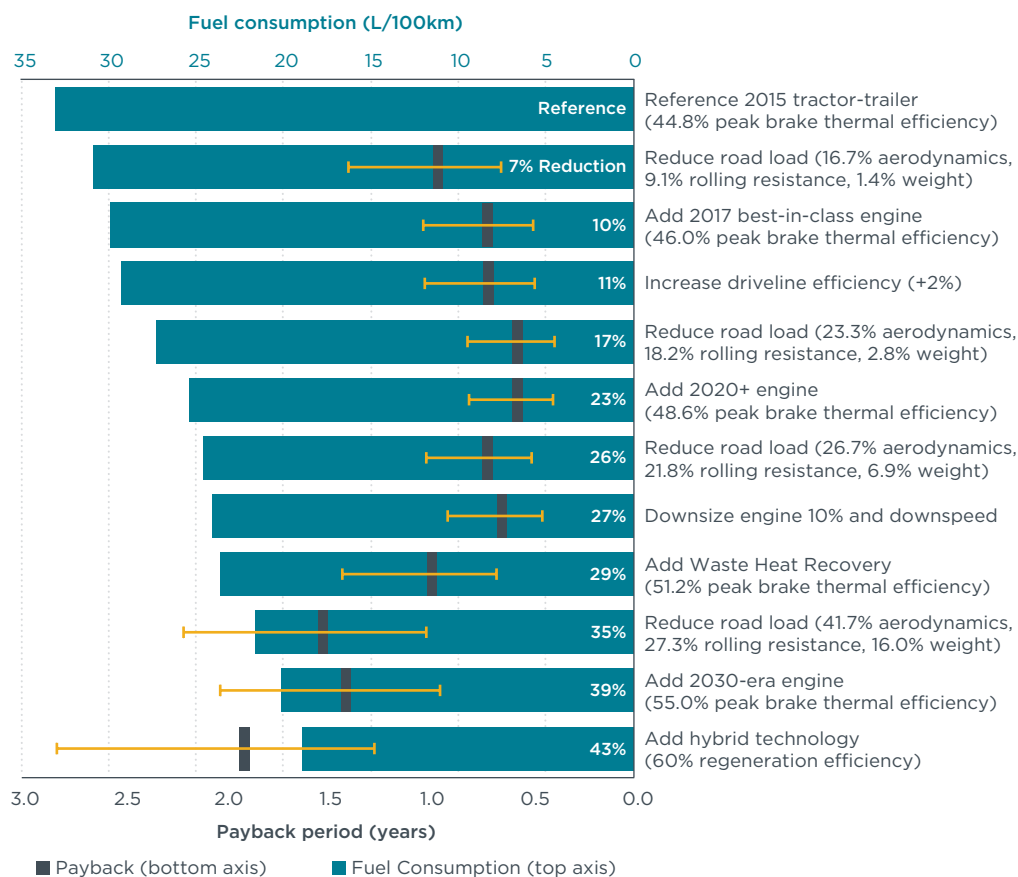
### KEY FINDINGS

**Efficiency technologies ready to be widely deployed by 2020-2025 would deliver fuel savings greatly exceeding up-front costs.** Available tractor-trailer efficiency technology can reduce

distance-based fuel consumption by 27% from baseline 2015 technology at payback periods of 1.1 years or less. Projected costs would be €7,700 in 2025. Lifetime fuel savings would be €41,800 to €106,500 per tractor-trailer. For a typical first owner of a tractor, reducing fuel consumption by 27% would mean €28,400 to €62,150 in discounted fuel savings over the first five years of ownership and result in benefits four to nine times greater than the upfront technology costs and maintenance impacts.

**Emerging advanced efficiency technologies promise even greater fuel savings over the longer term and a compelling payback picture.** The most advanced road-load and engine technologies package evaluated offers a 43% fuel-consumption reduction (2015 baseline) at an estimated cost of €30,900 in 2030, delivering lifetime fuel savings of €65,800 to €166,500 per tractor-trailer and a payback period of 1.3 to 3.3 years, depending on economic factors. A 43% reduction in fuel consumption of new 2030 tractor-trailers would mean €44,650 to €97,750 in fuel-cost savings over five years for a typical first owner, exceeding upfront technology costs and maintenance by 1.5 to 3.3 times. Europe would need to enact technology-forcing regulatory standards to promote development and deployment of these advanced technologies.

**Payback periods are short even when technology costs are high and fuel prices low.** The most advanced technology packages, delivering a 35% to 43% reduction in fuel consumption, have payback periods of 1.0 to 3.3 years, even assuming high technology costs, a high discount rate, and an average fuel price as low as €0.70 per liter. When adjusting vehicle-kilometers-traveled per year specifically for long-haul tractor-trailers, payback periods drop to 0.7-2.2 years. The slow rate of adoption of efficiency technologies in the face of such a cost-benefit picture signals the presence of market barriers, a further argument in favor of regulation to mandate ambitious efficiency standards.



Cumulative fuel-consumption benefits and payback periods for tractor-trailer efficiency technologies in 2030. The “whiskers” show payback period range between varying economic assumptions, including technology cost, fuel price, and discount rate.

## FURTHER READING

- » Fuel efficiency technology in European heavy-duty vehicles: Baseline and potential for the 2020-2030 timeframe. [www.theicct.org/publications/fuel-efficiency-technology-european-heavy-duty-vehicles-baseline-and-potential-2020](http://www.theicct.org/publications/fuel-efficiency-technology-european-heavy-duty-vehicles-baseline-and-potential-2020)
- » Heavy-duty vehicles technology potential and cost study. [www.theicct.org/publications/heavy-duty-vehicles-technology-potential-and-cost-study](http://www.theicct.org/publications/heavy-duty-vehicles-technology-potential-and-cost-study)
- » Market penetration of fuel efficiency technologies for heavy-duty vehicles in the European Union, the United States, and China. [www.theicct.org/publications/market-penetration-fuel-efficiency-technologies-heavy-duty-vehicles-european-union](http://www.theicct.org/publications/market-penetration-fuel-efficiency-technologies-heavy-duty-vehicles-european-union)

## PUBLICATION DETAILS

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